

ENGLISH SESSION
10-11AM

SMART SAVINGS FOR LOCAL BUSINESSES

October 19 | 10am-1pm
Windsor Regional Library

EDC

CALIFORNIA OFFICE OF THE SMALL BUSINESS ADVOCATE
CALIFORNIA GOVERNOR'S OFFICE OF BUSINESS AND ECONOMIC DEVELOPMENT

SONOMA COUNTY
AGRICULTURE INDUSTRY RECREATION
CALIFORNIA

SONOMA COUNTY
RESOURCE RECOVERY

ESTABLISHED 1965
WINDSOR
Chamber of Commerce & Visitors Center

Town of Windsor
CALIFORNIA

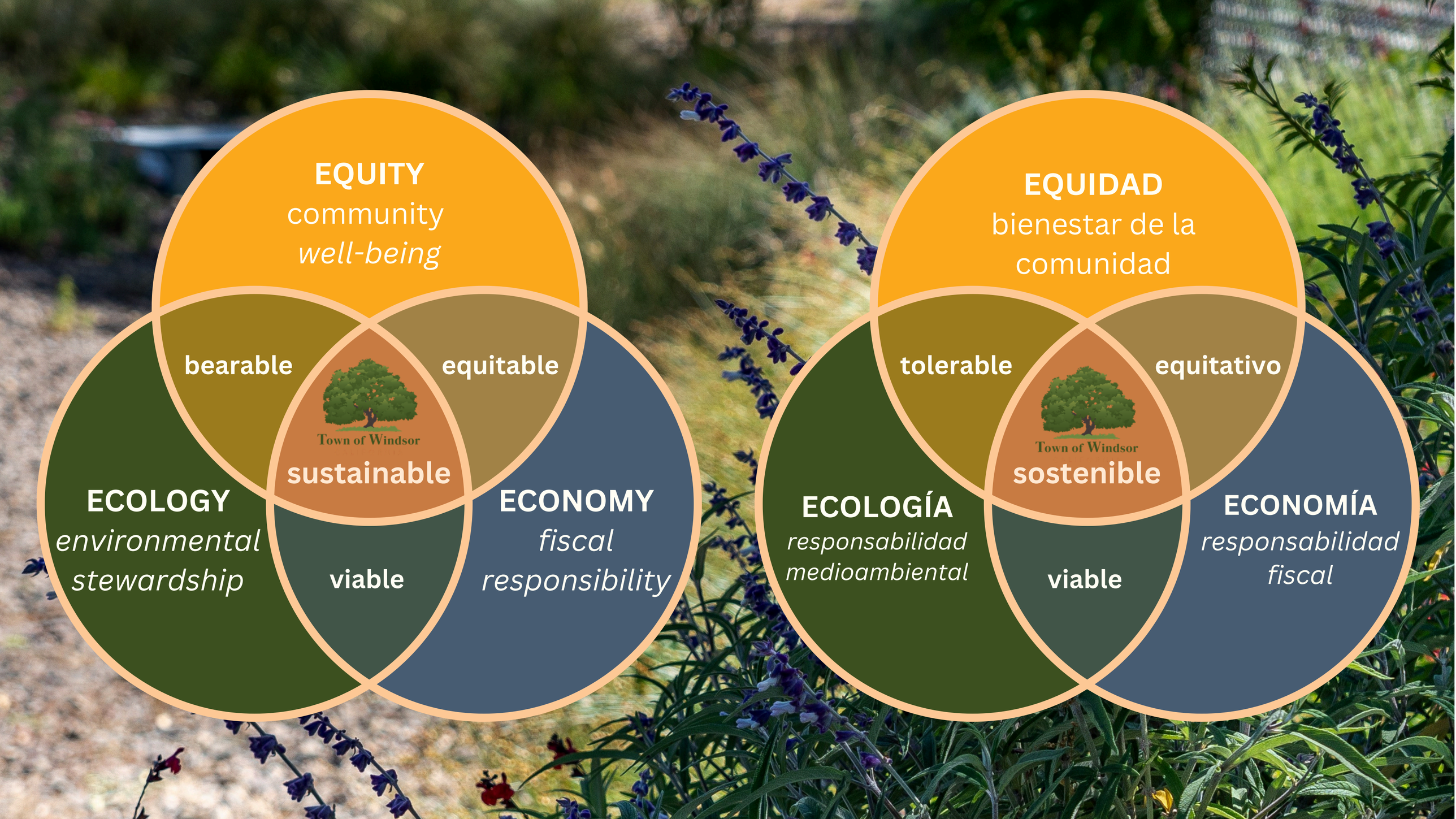
PG&E

Sonoma Clean Power

BAYREN
Local Governments Empowering Our Communities

SANTA ROSA METROCHAMBER

SONOMA COUNTY JOB LINK


EQUITY
community
well-being
bearable
equitable
Town of Windsor
sustainable
ECOLOGY
environmental
stewardship
viable
ECONOMY
fiscal
responsibility
EQUIDAD
bienestar de la
comunidad
tolerable
equitativo
Town of Windsor
sostenible
ECOLOGÍA
responsabilidad
medioambiental
viable
ECONOMÍA
responsabilidad
fiscal

Rebates & Incentives

https://www.townofwindsor.ca.gov/1414/Rebates-and-Incentives

Town of Windsor
CALIFORNIA

OUR COMMUNITY | TOWN HALL | BUSINESS | RESOURCES

- Water Efficient Landscape Rebate
- Rachio Sprinkler Controller
- Water Smart Home Survey Program

Home | Town Hall | Public Works | Water Conservation | Rebates and Incentives

Rebates and Incentives

There are various rebates and incentives available to Windsor residents that promote water conservation in our community. Please see the available programs below.

Residential Programs

Water Efficient Landscape Turf and Irrigation Rebate Program

The Town of Windsor offers a rebate of $1 per sq foot up to $1,500, for replacing your lawn with water-wise landscaping, as well as a $500 rebate for upgraded irrigation equipment. Transform your yard into a beautiful, resilient, and sustainable landscape that will save you both water and money. Learn more about the program, linked below.

WEL Rebate

Rachio Sprinkler Controller

Windsor Residents can save time, money, and water by switching to the Rachio 3 Sprinkler Controller. Get yours today at $30 off retail plus apply for a $100 rebate! Learn more at the link below.

Rachio Sprinkler Controller

Do-It-Yourself Water & Energy Savings Toolkit

This toolkit, available for checkout at the Windsor Regional Library, comes equipped to help you save water and energy in your home. LED lightbulbs, water efficient showerheads, and more, are provided for you to install and keep for free. Click the link for more info.

DIY Toolkit

Water Smart Home Program

Find out more about Windsor's free and comprehensive water use assessment program.

Sheet Mulch It!



DIY Water and Energy Toolkit





Select Language
Google Translate

Town of Windsor
CALIFORNIA


Shop
Windsor
Stay
Local
OPEN
DINNER
LUNCH

economic development collaborative
SONOMA COUNTY

Serving Sonoma County Business Community
Al servicio de la comunidad empresarial del condado de Sonoma

Start Up Support
Apoyo para Start Up

Market & Industry Insights
Perspectivas del Mercado y del Sector

Find Employees
Encontrar Empleados

Expand & Grow
Expandirse y Crecer







Connect with us today!

¡Conecta con nosotros hoy mismo!

English

Español



County of Sonoma

BUSINESS & EMPLOYMENT SERVICES

Empowering People, Supporting Employers All Free, All Local

CONNECT WITH US!

707-565-8079

ETBusinessGroup@sonomacounty-hsd.gov

2227 Capricorn Way, Suite 100, Santa Rosa, CA, 95407

SUBSIDIZED EMPLOYMENT

Looking to grow your team while saving on labor costs?

Our subsidized employment options offer hiring incentives of up to $10,000 per eligible new hire —helping you build your workforce with reduced risk.

Programs Include:

On-the-Job Training (OJT)
- Up to 50% wage reimbursement during the training period (up to 6 months)

Transitional Work Experience (TWEX)
- 100% wage reimbursement for 2-4 months while individuals gain work experience at your site.

Expanded Subsidized Employment (ESE)
- 100% wage reimbursement for 2-6 months with added support services to promoto retention.

Community Services Placements
- Host participants at your nonprofit orpublic agency for short-term, non-paid, work-based learning opportunities.



OTHER POPULAR BUSINESS SERVICES!

Job Promotion & Hiring Support

- Job postings on CalJOBS, newsletters & partner networks
- Social media & e-blast promotion
- Recruitment assistance & hiring event coordination
- Candidate screening & referrals

Workforce Training & Retention

- Layoff aversion support
- Incumbent worker training to upskill your team
- Private interview space

Equal Opportunity Employer/Program assisted financially by WIOA Title I. Auxiliary aids and services available upon request to individuals with disabilities by contacting Job Link. For TTY, contact California Relay Service 711 or 1-800-735-2922.

Small Business Resource Guide

Upgrade equipment and improve operations at your business

Save time and money on your operations

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Budget Billing
Reduce big spikes on your energy bills and make your monthly costs more predictable.
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Rate Plan Comparison Tool
Evaluate your electric rate plan options and choose the best one for your business.
pge.com/rateanalysis

Fleet electrification
PG&E's EV Advisory Services provides personalized assistance for medium and heavy-duty fleets to switch to electric vehicles. We can help throughout your electrification journey.
pge.com/evadvisoryservices

Save on your energy efficiency project costs

Restaurant Cares Grants
Annual Resiliency Grant for Restaurant Owner up to $5,000. Year-Round Food and Beverage workers Crisis Grant up to $2,500.
restaurantscare.org

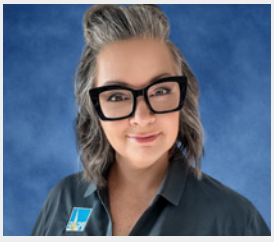
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pge.com/eef

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elrp.olivineinc.com

Here to help you



I am happy to walk you through how you can take advantage of these resources.

Let's set up some time to talk.

Carri Beaver, Humboldt
925-206-9974 (mobile), Carri.Beaver@pge.com

Help us reach you when it's important.

Log in to your online account and confirm your contact information is up-to-date.
pge.com/alerts

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CCC-0526-6785

Smart Savings for Local Businesses & Nonprofits

October 2026

Sonoma Clean Power

Who We Are

- Public agency that serves approximately 86% of homes and businesses in Sonoma and Mendocino Counties with clean energy
- Default generation service provider
- Self-funded through revenues – no tax dollars
- Run by a Board of Directors and Community Advisory Committee
- Provides offers and incentives tailored to our community



Ways to Save for Businesses

- Bill and time-of-use rate review
  - Off-peak, super off-peak, partial-peak, and peak pricing
  - Login to your dashboard
- Business rate analysis
  - Confirm the best rate for your usage
- Hourly and annual usage mapping
  - Identify load spikes
- Energy efficiency planning
  - Review SCP and partner programs

Commercial Rebates and Incentives

Community Charge

Get up to 15 free EV chargers for your workplace, multi-family housing, or fleet.

Electric Vehicle Rebates for Non-Profits

Get up to $22,500 toward an electric vehicle.

Free Business Energy Efficiency Evaluation

Get free expert energy advice designed to maximize energy savings for your business.

State & Local Incentives

Claim extra savings with state & local incentives.

Panel Upgrades for Multifamily Buildings

Get up to $750 for in-unit upgrades and $5,000 for central systems.

Upgrade to 100% Local, Renewable Electricity

Make the switch to EverGreen for 24/7 renewable power.

Thank you!

Jamey Agathen
Commercial Accounts Specialist
jagathen@sonomacleanpower.org
707-293-5433

Sonoma Clean Power

Reducing Cost at the Bin



Sonoma County Resource Recovery
Amanda Rivers | Outreach and Education Coordinator

SONOMA COUNTY
RESOURCE RECOVERY
A brighter shade of green.

Stop Buying Trash!

Invest in Durability



Choose Reusables



Buy in Bulk



You pay to buy it, then pay to throw it away.

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RESOURCE RECOVERY
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Start With a Waste Audit



Measure Waste

What types of waste are you generating, and how much?

Check Sorting

Are recyclables or organics ending up in the garbage?

Look for Reuse Opportunities

Are reusable items being thrown away?

Review Purchasing Habits

Are you buying items that go unused?

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RESOURCE RECOVERY
A brighter shade of green.

Divert More, Pay Less



Make Sorting Easy

Provide three-bin stations with color-coded containers and clear signs.

Train Employees

Explain what goes where and include sorting guidelines in the employee handbook.

Remove Unnecessary Bins

Reduce collection time and labor by removing bins you don't need.

Why it Matters

Recycling and organics service cost less than garbage service.
Correct sorting reduces landfill waste and prevents contamination fees.

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RESOURCE RECOVERY
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Right-Size Your Service





Track Fullness

Check containers the afternoon before collection.

Adjust Container Size & Pickup Frequency

Decrease service if containers are consistently less than 75% full.

Ask Your Hauler for a Review

Compare service options and pricing before making changes.

TIP

Larger containers with fewer pickups are more cost- effective than smaller containers with more pickups.

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.. And Repeat!

Conduct Regular Audits

Perform waste audits annually or semiannually.

Monitor Waste Generation

Waste levels can fluctuate throughout the year.

Adjust as Needed

Update service levels as your business needs change.

SONOMA COUNTY
RESOURCE RECOVERY
A brighter shade of green.

Questions about making your business more sustainable?

Chloe Ballard
Sustainability Coordinator

cballard@townofwindsor.ca.gov
707-838-1026

Town of Windsor
CALIFORNIA

https://www.townofwindsor.ca.gov/1311



SMART SAVINGS FOR LOCAL BUSINESSES

October 19 | 10am-1pm
Windsor Regional Library

RESOURCE FAIR
FERIA DE RECURSOS

11AM-12PM

EDC

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SONOMA COUNTY AGRICULTURE INDUSTRY RECREATION CALIFORNIA

SONOMA COUNTY RESOURCE RECOVERY

ESTABLISHED 1965 WINDSOR Chamber of Commerce & Visitors Center

Town of Windsor
CALIFORNIA

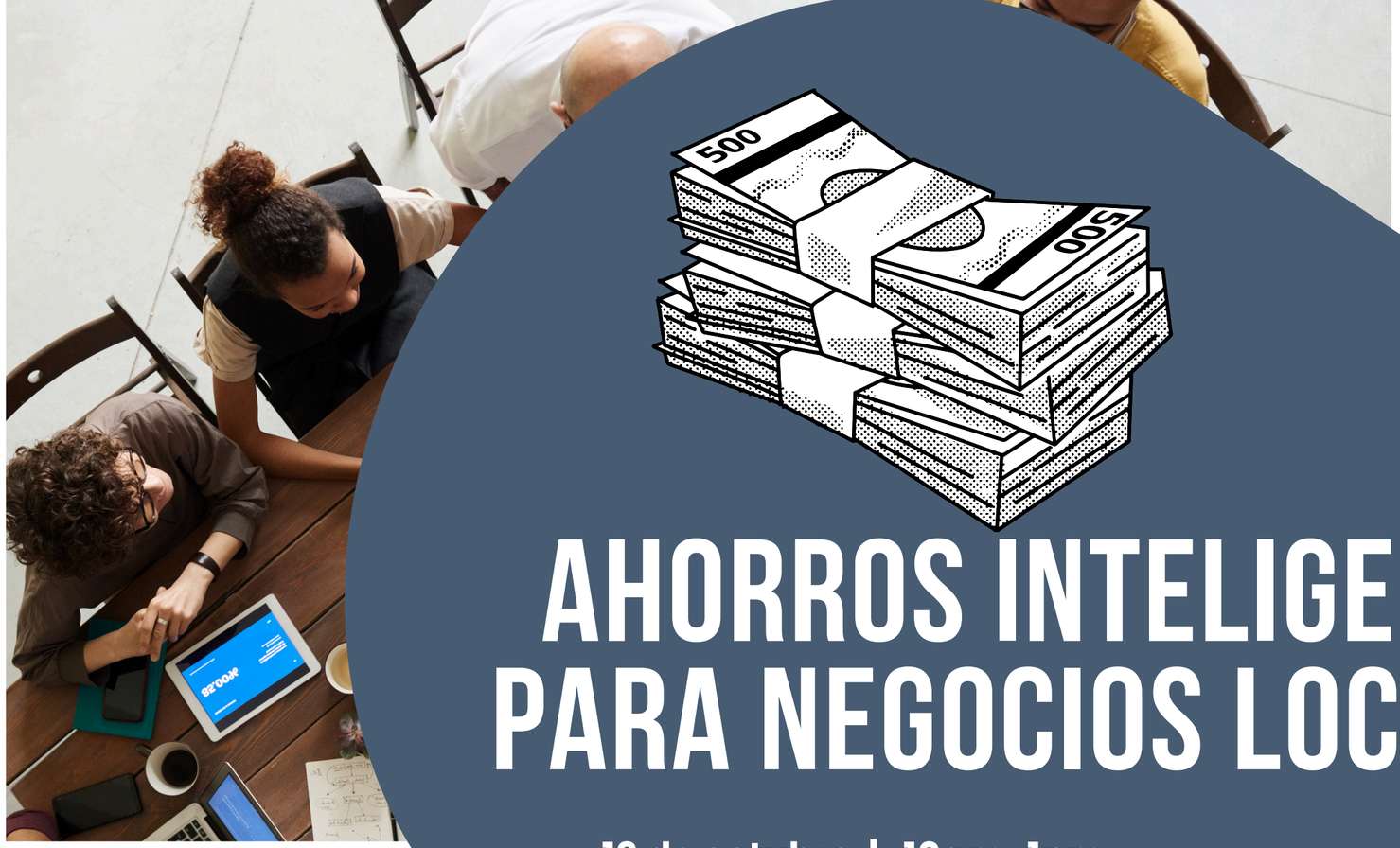
PG&E

Sonoma Clean Power

BAYREN
Local Governments Empowering Our Communities

SANTA ROSA METROCHAMBER

SONOMA COUNTY JOB LINK



SESIÓN EN ESPAÑOL
12-1PM

AHORROS INTELIGENTES PARA NEGOCIOS LOCALES

19 de octubre | 10am-1pm
Biblioteca Regional de Windsor

EDC

CALIFORNIA OFFICE OF THE SMALL BUSINESS ADVOCATE
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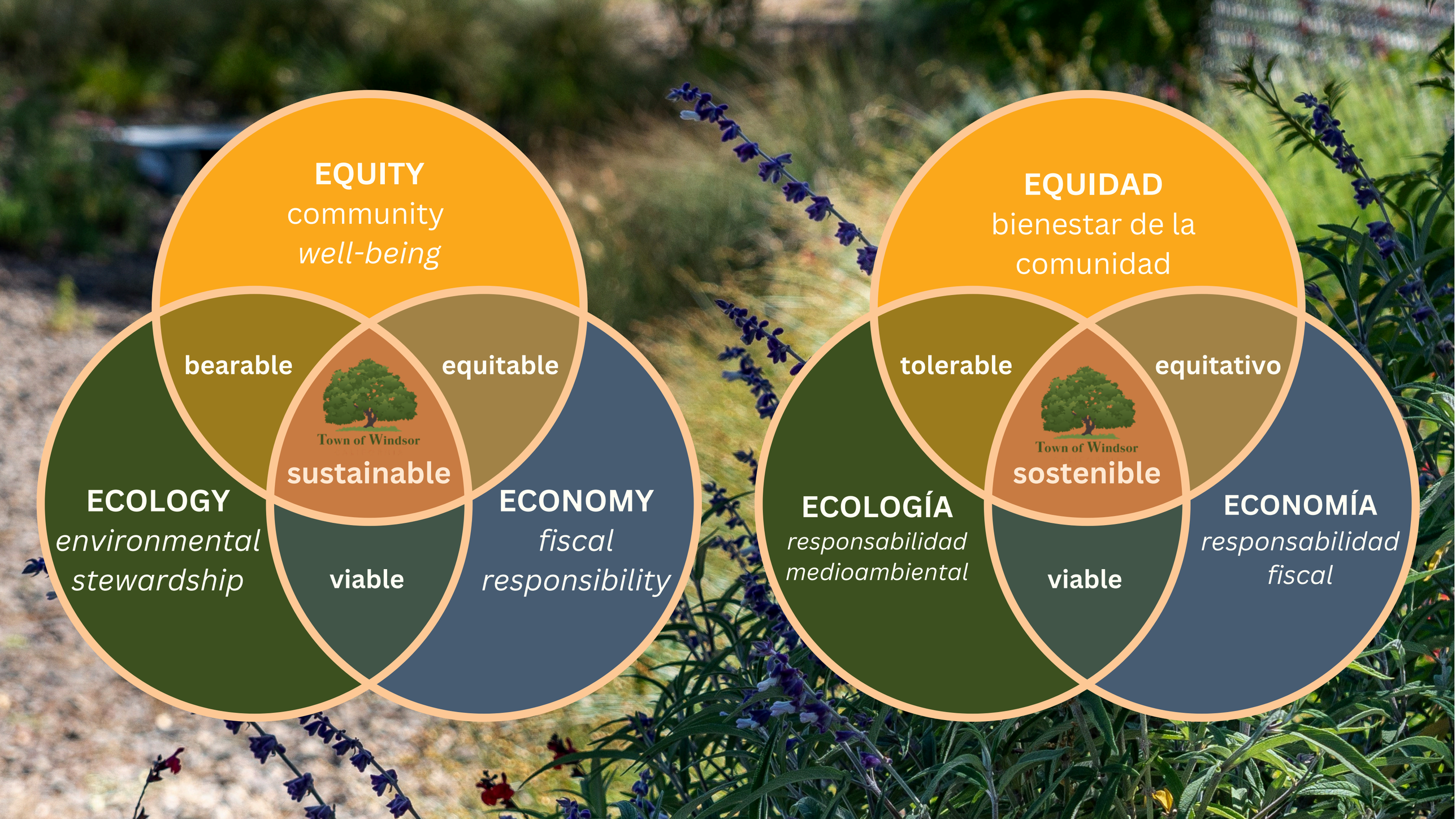
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Town of Windsor
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fiscal

Descuentos & incentivos

https://www.townofwindsor.ca.gov/1414/Rebates-and-Incentives

Google Translated to: Spanish Show original

Town of Windsor CALIFORNIA

NUESTRA COMUNIDAD AYUNTAMIENTO NEGOCIO RECURSOS

eficiente en el uso del agua

Controlador de riego Rachio

Programa de encuesta sobre hogares que ahorran agua

Hogar | Ayuntamiento | Obras públicas | Conservación del agua | Descuentos e incentivos

Descuentos e incentivos

Los residentes de Windsor tienen a su disposición diversos descuentos e incentivos para fomentar la conservación del agua en nuestra comunidad. Consulte los programas disponibles a continuación.

¡Cúbrelo con mantillo!



Programas residenciales

Programa de reembolso para césped y sistemas de riego paisajísticos que ahorran agua

El municipio de Windsor ofrece un reembolso de $1 por pie cuadrado, hasta un máximo de $1,500, por reemplazar su césped con un jardín que requiera poca agua, además de un reembolso de $500 por la mejora de su equipo de riego. Transforme su jardín en un paisaje hermoso, resistente y sostenible que le permitirá ahorrar agua y dinero. Obtenga más información sobre el programa en el enlace a continuación.

Reembolso WEL

Controlador de riego Rachio

Los residentes de Windsor pueden ahorrar tiempo, dinero y agua al cambiarse al controlador de riego Rachio 3. ¡Adquiera el suyo hoy mismo con un descuento de $30 sobre el precio de venta al público y solicite un reembolso de $100! Obtenga más información en el enlace a continuación.

Controlador de riego Rachio

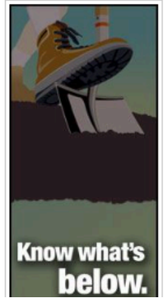
Kit de herramientas para el bricolaje sobre agua y energía



Kit de herramientas para ahorrar agua y energía (hágalo usted mismo)

Este kit, disponible para préstamo en la Biblioteca Regional de Windsor, incluye todo lo necesario para ahorrar agua y energía en tu hogar. Bombillas LED, cabezales de ducha de bajo consumo y otros accesorios se proporcionan para que los instales y te los quedes sin costo alguno. Haz clic en el enlace para obtener más información.

Kit de herramientas para bricolaje



Programa de Hogares Inteligentes en el Uso del Agua

Infórmese sobre el programa gratuito e integral de evaluación del uso del agua de Windsor.

Programa de Hogares Inteligentes en el Uso del Agua

Spanish

Town of Windsor
CALIFORNIA


Shop
Windsor
Stay
Local
OPEN
DINNER
LUNCH

economic development collaborative
SONOMA COUNTY

Serving Sonoma County Business Community
Al servicio de la comunidad empresarial del condado de Sonoma

Start Up Support
Apoyo para Start Up

Market & Industry Insights
Perspectivas del Mercado y del Sector

Find Employees
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Expand & Grow
Expandirse y Crecer







Connect with us today!

¡Conecta con nosotros hoy mismo!

English

Español



Condado de Sonoma

SERVICIOS PARA NEGOCIOS & EMPLEO

Impulsando a las personas,
Apoyando a Empleadores
Todo gratis, Todo local

¡CONECTA CON NOSOTROS!

707-565-8079

ETBusinessGroup@
sonomacounty-hsd.gov

2227 Capricorn Way, Suite 100, Santa Rosa, CA, 95407

EMPLEO SUBSIDIADO

¿Buscas hacer crecer tu equipo y ahorrar en costos de mano de obra?

Nuestras opciones de empleo subsidiado ofrecen incentivos de contratación de hasta $10,000 por cada nueva contratación elegible —para ayudarte a fortalecer tu equipo con menor riesgo.

Programas incluidos:

Capacitación en el puesto (OJT)
- Reembolso de hasta el 50% del salario durante el periodo de capacitación (hasta 6 meses).

Experiencia laboral transicional (TWEX)
- Reembolso del 100% del salario por 2 a 4 meses, mientras las personas adquieren experiencia laboral en sus instalaciones.

Empleo subsidiado ampliado (ESE)
- Reembolso del 100% del salario por 2 a 6 meses, con servicios de apoyo adicionales para impulsar la permanencia.

Colocaciones en servicios comunitarios
- Reciba participantes en su organización sin fines de lucro o agencia pública para oportunidades de aprendizaje laboral de corto plazo, no remuneradas.



OTROS SERVICIOS EMPRESARIALES POPULARES

Promoción de Vacantes & Apoyo para Contratación

- Publicación de vacantes en CalJOBS, boletines, redes de socios
- Redes sociales & e-blast promocional
- Apoyo con el reclutamiento & coordinación de eventos de contratación
- Evaluación de candidatos & referencias

Capacitación y Retención de la fuerza laboral

- Apoyo para evitar despidos
- Capacitación para empleados activos para fortalecer las habilidades de tu equipo
- Espacio privado para entrevistas

Empleador/Programa con Igualdad de Oportunidades, con apoyo financiero de WIOA Título I. Ayudas y servicios auxiliares disponibles a solicitud para personas con discapacidad, comunicándose con Job Link. Para TTY, comuníquese con California Relay Service al 711 o al 1-800-735-2922.

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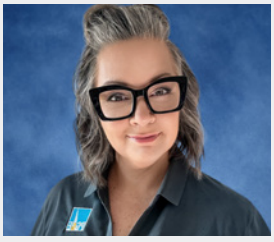
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CCC-0526-6785

Ahorros inteligentes para empresas locales y organizaciones sin fines de lucro

Octubre de 2026

Sonoma Clean Power

Quiénes somos

- Agencia pública que atiende aproximadamente al 86% de los hogares y negocios en los condados de Sonoma y Mendocino con energía limpia
- Proveedor de servicios de generación por defecto
- Autofinanciado mediante ingresos – sin impuestos
- Gestionado por una Junta Directiva y un Comité Asesor Comunitario
- Ofrece ofertas e incentivos adaptados a nuestra comunidad



Formas de ahorrar para las empresas

- Revisión de facturas y tarifas por periodo de uso
  - Tarifas fuera de punta, supervalle, punta parcial y punta
  - Acceder al panel de control
- Análisis de tarifas comerciales
  - Confirmar la mejor tarifa según el consumo
- Mapeo del consumo por hora y por año
  - Identificar picos de demanda
- Planificación de eficiencia energética
  - Revisar programas de SCP y organizaciones asociadas

Reembolsos e incentivos comerciales

Cargadores comunitarios

Obtén hasta 15 cargadores para vehículos eléctricos en lugares de trabajo, viviendas multifamiliares o flotas.

Reembolsos para vehículos eléctricos de organizaciones sin fines de lucro

Recibe hasta $22,500 para un vehículo eléctrico.

Evaluación gratuita de eficiencia energética empresarial

Obtén asesoría de expertos para maximizar el ahorro energético de tu empresa.

Incentivos estatales y locales

Combina ahorros con incentivos estatales y locales.

Mejoras de paneles en edificios multifamiliares

Hasta $750 por mejoras en unidades y $5,000 para sistemas centrales.

Electricidad 100% local y renovable

Cámbiate a EverGreen para obtener energía renovable las 24 horas.

¡Gracias!

Jamey Agathen
Especialista en Cuentas Comerciales
jagathen@sonomacleanpower.org
707-293-5433

Sonoma Clean Power

Reducción de Costos en el Punto de Almacenamiento



Sonoma County Resource Recovery
Andrea Avila

SONOMA COUNTY
RESOURCE RECOVERY
A brighter shade of green.

¡Deja de Comprar Basura!

Invierte en Durabilidad



Elige Opciones Reutilizables



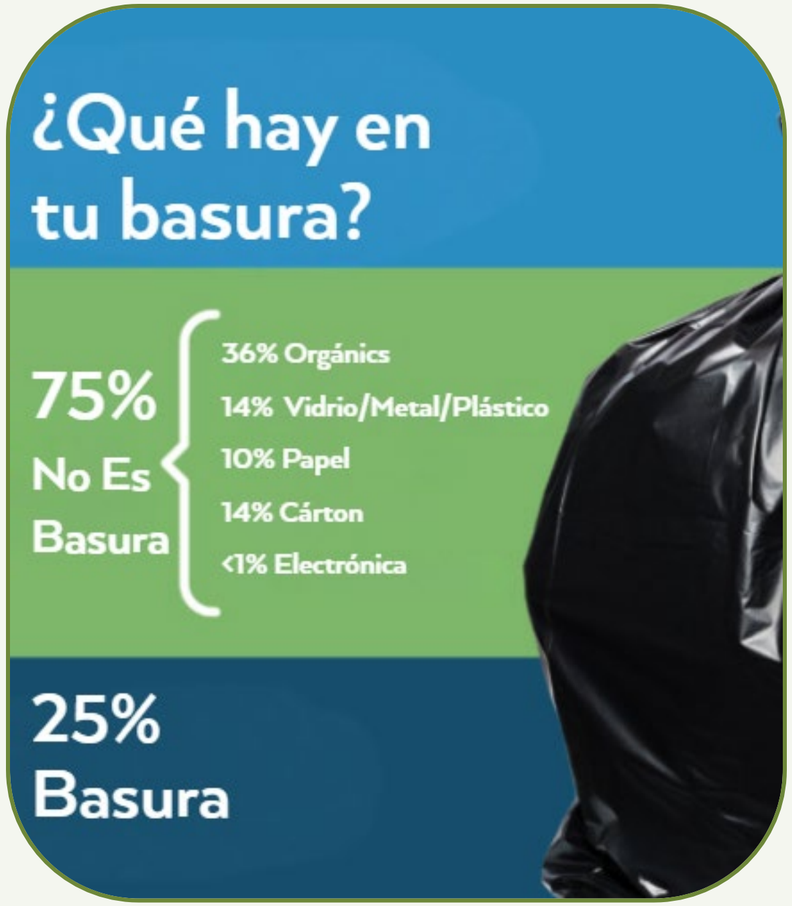
Comprar al por Mayor



Pagamos por comprarlo y luego pagamos por desecharlo.

SONOMA COUNTY
RESOURCE RECOVERY
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Comienza con una Auditoría de Residuos



Mide los Residuos

¿Qué tipos de residuos generas y en qué cantidad?

Verifica la Separación

¿Están terminando en la basura materiales reciclables o residuos orgánicos?

Busca Oportunidades de Reutilización

¿Se están desechando artículos que podrían reutilizarse?

Revisa tus Hábitos de Compra

¿Estás adquiriendo artículos que luego no utilizas?

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RESOURCE RECOVERY
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Diviértete Más, Paga Menos



Facilita la Clasificación

Instala estaciones con tres recipientes, codificados por colores y con señalización clara.

Capacita al Personal

Explica qué debe ir en cada lugar e incluye pautas de clasificación en el manual del empleado.

Elimina los Recipientes Innecesarios

Contar con demasiados recipientes requiere más trabajo para su mantenimiento.

Por qué es importante

El servicio de reciclaje y de residuos orgánicos cuesta menos que el servicio de recolección de basura.
La separación correcta reduce la cantidad de desechos que van al vertedero y evita cargos adicionales por contaminación.

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RESOURCE RECOVERY
A brighter shade of green.

Ajusta el Tamaño de tu Servicio





Verifique el Nivel la Cantidad de Residuos

Revise los contenedores la tarde anterior a la recolección.

Ajuste el Tamaño de los Contenedores y la Frecuencia de Recolección

Reduzca el servicio si los contenedores están, de manera constante, llenos a menos del 75 % de su capacidad.

Solicite una Evaluación a su Proveedor de Recolección

Compare las opciones de servicio y los precios antes de realizar cambios.

CONSEJO

Los contenedores más grandes con menos recogidas resultan más económicos que los contenedores más pequeños con más recogidas.

SONOMA COUNTY
RESOURCE RECOVERY
A brighter shade of green.





. . ¡Y Repite!

Realice Auditorías Periódicas

Lleve a cabo auditorías de residuos de forma anual o semestral.

Supervise la Generación de Residuos

Los niveles de residuos pueden cambiar a lo largo del año.

Realice Ajustes Según sea Necesario

Actualice los niveles de servicio a medida que cambien las necesidades de su negocio.

SONOMA COUNTY
RESOURCE RECOVERY
A brighter shade of green.

¿Preguntas sobre cómo hacer que tu empresa sea más sostenible?

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